

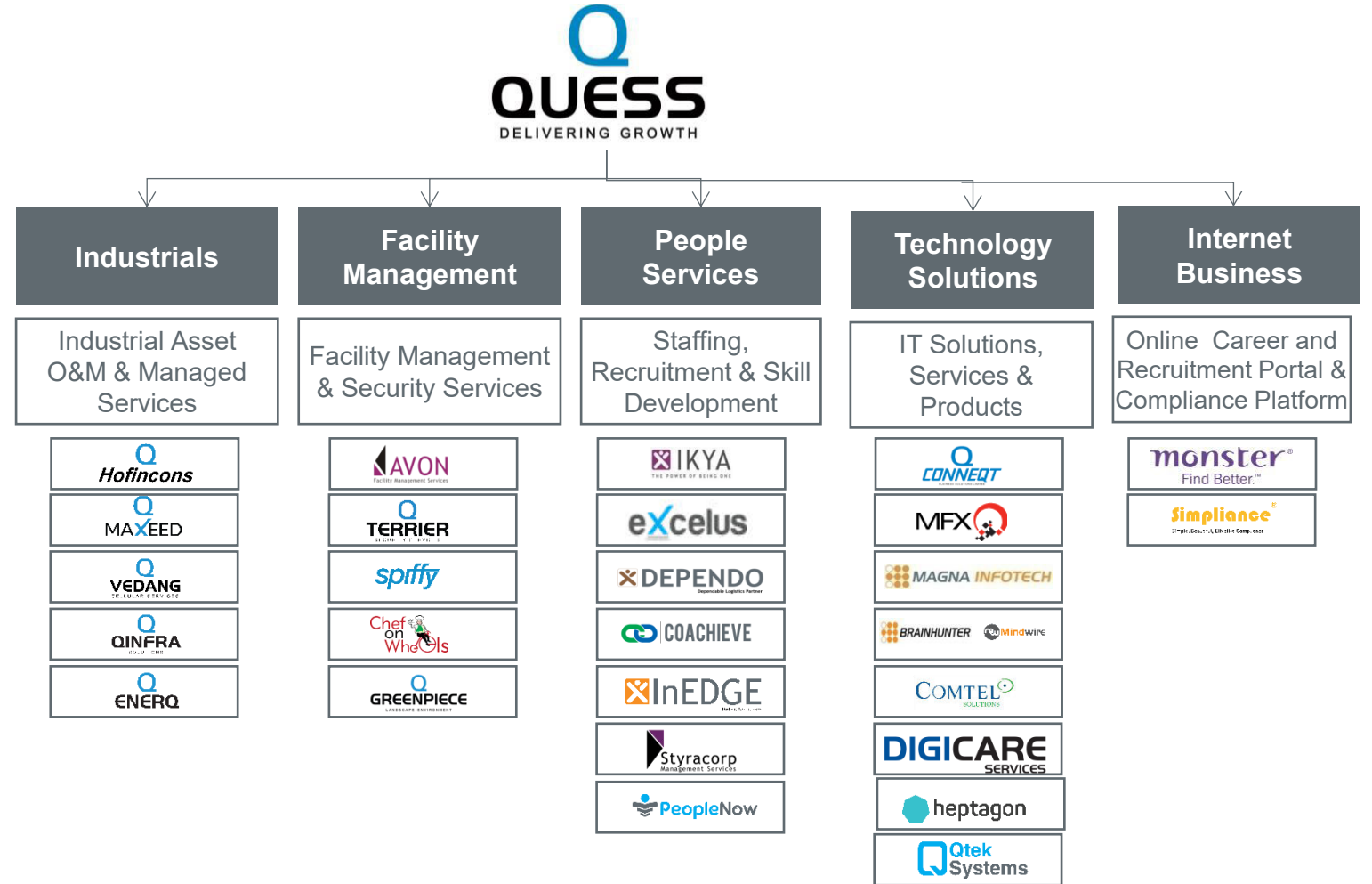


Quest Corp Limited

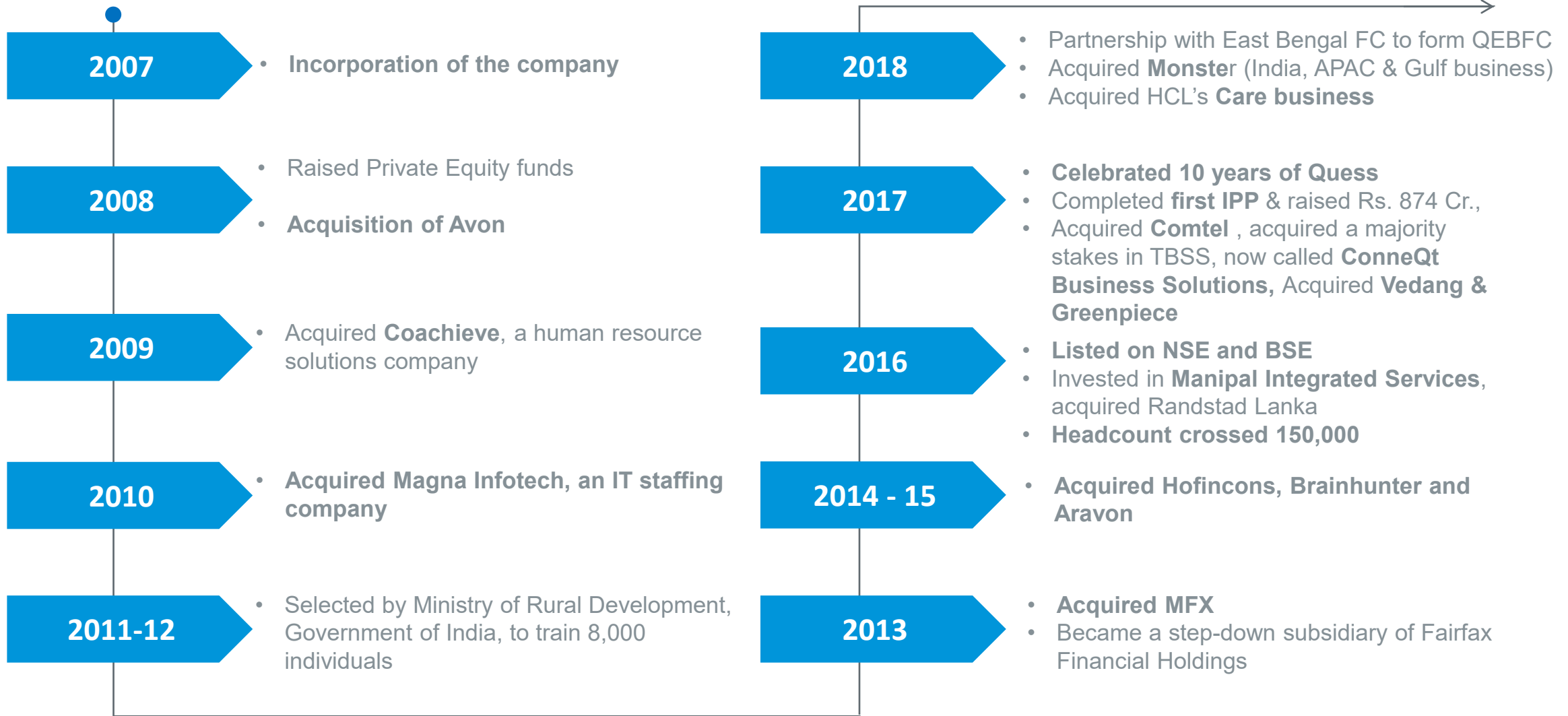


India's Leading Business Services Platform

Founded	September 2007
Promoters	Ajit Isaac & FFH
Present in 10 countries	Operations in N America, S America, Middle East and SE Asia. Pan India presence with 65 offices
Employees	Over 272,000
Revenue	USD 1.2 Bn
Clients	1700+
Current Market Cap	USD 2.4 Bn (as on June 30, 2018)
Acquisitions	23 acquisitions and investments across segments and geographies
Credit Rating	[ICRA]AA- (Positive)



Quess Corp : Key Milestones



The Way We Work

Our Objectives

Over the long term, our goal is to compound our **Book Value** by **20% p.a.**

Our focus is **long term growth** and not quarterly earnings. We will grow through organic growth as well as through friendly M&A

We will never bet our company on **any one project** or acquisition

We aim to keep our debt to **EBITDA** gearing around **2x**

On an **asset light model**, we will continue to develop innovative product and service lines

We will always give back to society and **engage with communities** that we associate with

Supported by Decentralised and Empowered Structure

- Our businesses will be decentralized and run by Presidents
- The Corporate Office will be involved only in capital allocation, performance goal setting and leadership planning.
- Complete and open communication between Corporate Office and all businesses, and co-operation between each businesses is an essential requirement at Qess.
- Culture built around Customer Centricity, Employee Engagement and Speed & Agility of Action

Services offered across segments

Segment	Services			
Industrials	O&M of Industrial Assets	Telecom and Utility Solutions	Digital Infrastructure Solutions	Technology and Consulting
Facility Management	Facility Maintenance	Food Catering	Security Services	Landscaping
People Services	General Staffing	Skill Development	Payroll and compliance	Logistics & Warehousing
Technology Solutions	IT Staffing	IT Products and Solutions	Customer Lifecycle Management	IT Break-fix & Managed Services
Internet Business	Job Portal	Online Compliance Management		

Our scale of operations

Force behind **1920 MW** of power, **35 MTPA** of metal and **4 MTPA** of non-ferrous metals

1.50 lakhs Meals /Day



Skill development of over **50,000 students** across **95** training centres

India's Largest Staffing Team with **164,400+ Associates**



70,000 shipments per day across 36 cities

12,000+ Hospital beds; **40,000** student beds & **220 Mn+ Sq.ft** under management



Onboarding of more than **3,00,000+ candidates** through Paperless Onboarding Platform

86.7 Mn CVs uploaded on the Monster portal



75,000 Telecom Towers
2.1 Mn Household Meter readings per month

Repair over **2 Mn** phones through DigiCare network

10 Countries

23 Acquisitions

5 Verticals

1700+ Clients

272,000+ Employees

We positively impact and touch the lives of millions of Indians in a very unique manner!

How We Lead

Ikya	Top general staffing provider in India with over 164,000 associates
Excelus	Among the largest PPP training and skill development partners with 95 centers across India
Magna	Largest IT staff augmentation provider in India with over 12,000 associates
Comtel	Largest IT Staffing company in Singapore
Monster	2 nd largest job portal in India , providing recruitment solutions and services to ~65 Million registered users across India, South East Asia and the Gulf
MFX	Two sophisticated data centers at Ridgefield Park, New Jersey and Roanoke, Virginia which are SSAE 16 SOC1 Type II compliant facility
Hofincons	Leading the market in Industrial Asset Management with presence across power, energy, oil & gas refining, chemicals, ferrous & non-ferrous industry segments
Maxeed and Vedang	Amongst top 3 leading players in the Telecom Network Operations & Maintenance space in India
Conneqt	Amongst leading customer lifecycle management company
Greenpiece	Leading end-to-end design and landscaping services firm
Integrated Facilities	Among the largest integrated facility management providers in India with over 220 Mn+ square feet under management, 1.5 Mn meals served per day

Our Strategy Going Forward



1

- Organically expand service portfolio and operations with primary focus on high growth markets

2

- Improve margins through operating leverage, focus on higher value added services and continued shift in business mix in favor of higher margin segments

3

- Leverage Digitization to transform business processes and improve customer experience, service delivery and cost efficiencies

4

- Supplement service offerings through margin and return accretive M&A strategy

Community Outreach | Careworks Foundation



“Creating a positive impact in the lives of people, especially in the areas of health and education.”

- Reaching out to 257 teachers
- Reaching out to 8,188 children across 43 government schools through our flagship School Enhancement Programme

www.cwfglobal.org

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Thank You